



Agilent Trade-in, Buy-back

Unleash all the value tied up in your underused test equipment

Seems like you just purchased that pile of test-and-measurement instruments a few years ago and already they're gathering dust in the back of the lab. In the meantime, you recognize the need for the latest technology, even as you struggle to maintain the bottom line. If only you could put that underused equipment to work for you one more time by trading it for Agilent products and services or even selling it off for cash.



Take it out in trade – or cash!

Agilent can help you make the most of your investment in previous technology, whether it's ours or another vendor's.

We offer two programs – Trade-in and Buy-back – that help you pull all the remaining value out of underused equipment while keeping your budget and assets in line. Trade-in to upgrade to next-generation technology or migrate to another product line or service. Or let Agilent Buy-back your equipment for cold, hard cash. Whichever you choose, you tap the value of underused equipment to afford new solutions that keep your company competitive.

Trade-in:

Trade in and pay less to move up or over to the solutions you need.

Trade an instrument from Agilent or another vendor and receive a substantial credit – and the flexibility to use it as you see fit. Move up to our latest models; move over to a different product category. With thousands of models eligible for trade-in, you can acquire the tools you need without breaking your budget. Or take advantage of the option to acquire services, including repair and calibration.

Bonus: Get even more value from your underused equipment with Trade-in Specials that feature our newest solutions at www.agilent.com/find/trade.

To determine the actual credit for your trade, contact your Field Engineer.

Buy-back:

Turn your underused equipment into real money.

Instead of trading for products and services, get cash for your underused equipment. You'll improve the look of both your bottom line and your lab or factory floor.

Bonus: To find out which models we'd most like to buy from you, check our "Most Wanted Products" list online at www.agilent.com/find/buyback. You can trade these models for credit toward new products or sell them back to us for cash.

To find out how much your underused equipment is worth, visit www.agilent.com/buyback to fill out an online quote form. If your model qualifies, an Agilent Equipment Acquisition Specialist will work out an offer tailored just for you. You may also contact your Field Engineer about models you want to sell.



Agilent Technologies



NOTE: Agilent Trade-in/Buy-back is not available in all countries. Please visit our web sites www.agilent.com/find/trade, or www.agilent.com/find/buyback for geographic eligibility.

Agilent Technologies' Test and Measurement Support, Services, and Assistance

Agilent Technologies aims to maximize the value you receive, while minimizing your risk and problems. We strive to ensure that you get the test and measurement capabilities you paid for and obtain the support you need. Our extensive support resources and services can help you choose the right Agilent products for your applications and apply them successfully. Every instrument and system we sell has a global warranty. Two concepts underlie Agilent's overall support policy: "Our Promise" and "Your Advantage."

Our Promise

Our Promise means your Agilent test and measurement equipment will meet its advertised performance and functionality. When you are choosing new equipment, we will help you with product information, including realistic performance specifications and practical recommendations from experienced test engineers. When you receive your new Agilent equipment, we can help verify that it works properly and help with initial product operation.

Your Advantage

Your Advantage means that Agilent offers a wide range of additional expert test and measurement services, which you can purchase according to your unique technical and business needs. Solve problems efficiently and gain a competitive edge by contracting with us for calibration, extra-cost upgrades, out-of-warranty repairs, and on-site education and training, as well as design, system integration, project management, and other professional engineering services. Experienced Agilent engineers and technicians worldwide can help you maximize your productivity, optimize the return on investment of your Agilent instruments and systems, and obtain dependable measurement accuracy for the life of those products.

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